

**'Bid Evaluation Report
And
Recommendation for Award of Contract**

Name of Project: **Disaster & Climate Resilience Improvement
Project (DCRIP) AJK**

IBRD Loan or IDA Credit No.: **56860-PK**

Contract Name
**“Rehabilitation & Improvement of Dandli to Rolli Water
Channel Kotli in District Kotli”**

Irrigation Package-5

Identification Number: PK PIU AJK-100790-CW-RFB

April, 2019

Table 1. Identification

1.1 Name of Borrower	<u>Planning & Development Department (P&DD) AJ&K</u>
1.2 Loan/Credit number	<u>IDA Credit 5686-PK</u>
1.3 Date of effectiveness	<u>14-09-2015</u>
1.4 Closing date (a) original (b) revised	<u>01-12-2019</u> <u>N/A</u>
1.5 Name of project	<u>Disaster & Climate Resilience Improvement Project (DCRIP) P&DD AJK</u>
1.6 Purchaser (or Employer) (a) name (b) address	<u>Project Director Disaster And Climate Resilience Improvement Project (DCRIP) Near Office Of Chief Engineer Electricity Ghari Pan, Jalalabad Road Muzaffarabad AJ&K</u>
1.7 Contract number (identification)	<u>Package-5: PK PIU AJK-100790-CW-RFB</u>
1.8 Contract description	<u>“Rehabilitation & Improvement of Dandli to Rolli Water Channel Kotli in District Kotli”</u>
1.9 Cost estimate.	<u>As per Engineering Estimate: PKR: 25.482 Million</u>
1.10 Method of procurement	<u>NCB</u>
1.11 Prior review required	<u>No</u>
1.12 Domestic preference allowed	<u>No</u>
1.13 Fixed price contract	<u>No</u>
1.14 Co financing, if any: (a) agency name (b) percent financed by agency	<u>NA</u>

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Table 2. Bidding Process

2.1 General Procurement Notice	
(a) first issue date	<u>15-10-2015</u>
(b) latest update	<u>30-03-2018</u>
2.2 Prequalification, if required	
(a) number of firms prequalified	<u>N/A</u>
(b) date of Bank's no-objection	
2.3 Specific procurement notice	<u>The "Dawn" Islamabad & The Roznama Jhang" Rawalpindi on:</u>
(a) name of national newspaper	
(b) issue date	<u>23-02-2019</u>
(c) name of international publication	<u>United Nation Development Business (UNDB) PPRA AJK, DCRIP & P&DD Websites, dated 23-02-2019</u>
(d) issue date	
(e) number of firms notified	<u>N/A</u>
2.4 Standard Bidding Document	
(a) title, publication date	<u>23-02-2019</u>
(b) date of Bank's no-objection	<u>N/A</u>
(c) date of issue to bidders	<u>From 23th February, 2019</u>
2.5 Number of firms issued documents	<u>08</u>
2.6 Amendments to documents, if any	
(a) list all issue dates	<u>Nil</u>
(b) date(s) of Bank's no-objection	<u>N/A</u>
2.7 Date of pre-bid conference, if any	<u>12th March, 2019</u>
2.8 Date minutes of conference sent to bidders and Bank	<u>N/A</u>

Table 3. Bid Submission and Opening

3.1 Bid submission deadline	
(a) original date, time	<u>March 27, 2019 at 1130 Hours</u>
(b) extensions, if any	<u>Nil</u>
3.2 Bid opening date, time	<u>March 27, 2019 at 1200 Hours</u>
3.3 Record of bid opening, date sent to Bank	<u>N/A</u>
3.4 Number of bids submitted	<u>07</u>
3.5 Bid validity period (days or weeks)	
(a) originally specified	<u>120 Days</u>
(b) extensions, if any	<u>NA</u>
(c) date of Bank's no-objection, if required	<u>NA</u>

Table 4. Bids Prices (as Read Out)

Bidder Identification			Read-out Bid Price(s)			Modifications or
Name	City/State or Province	Country	Currency(ies)	Amount(s) or %	Comments	
(a)	(b)	(c)	(d)	(e)	(f)	
Package-5						
1	M/s Iftikhar Hussain & Co.	Hayatabad Peshawar KPK	Pakistan	PKR	27,977,897/-	(10% less on all items)
2	M/s Asif Hussain Shah	Muzaffarabad AJK	Pakistan	PKR	25,261,677/-	(12.6% less on all items)
3	M/s HRK & Co.	Quetta Balochistan	Pakistan	PKR	20,208,655/-	Nil
4	M/s Javed Iqbal Mughal	Muzaffarabad AJK	Pakistan	PKR	16,739,854/-	Nil
5	M/s Kh. Shoukat Ali	Muzaffarabad AJK	Pakistan	PKR	18,664,607/-	Nil
6	M/s Ch. Ishtiaq Mehmood	Bhimber AJK	Pakistan	PKR	20,714,236/-	(2% less on all items)
7	M/s Manzoor Hussain & Brothers	Islamabad	Pakistan	PKR	20,703,087/-	Nil

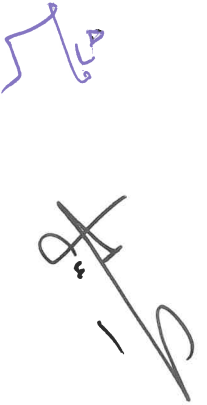






Table 5. Preliminary Examination

Bidder	Verification	Eligibility	Bid Security	Completeness of Bid	Substantial Responsiveness	Acceptance for Detailed Examination
(a)	(b)	(c)	(d)	(e)	(f)	(g)
Package-5						
1 M/s Ittikhar Hussain & Co.	Yes	Yes	Yes	Yes	Yes	Yes
2 M/s Asif Hussain Shah	Yes	Yes	Yes	Yes	Yes	Yes
3 M/s HRK & Co.	Yes	Yes	Yes	No	No	No
4 M/s Javed Iqbal Mughal	Yes	Yes	Yes	Yes	Yes	Yes
5 M/s Kh. Shoukat Ali	Yes	Yes	Yes	Yes	Yes	Yes
6 M/s Ch. Ishtiq Mahmood	Yes	Yes	Yes	Yes	Yes	Yes
7 M/s Manzoor Hussain & Brothers	Yes	Yes	Yes	Yes	Yes	Yes

Remarks:

- The BOQ of M/s HRK & Co was unsigned, it mentioned a discount which was not readable and the space of discount on “Letter of Bid” was silent. The representative of M/s HRK & Co was without the “Authority Letter” to participate in Bid. Therefore, it contained an “Omission” as per ITB 29.2, hence is non-responsive.
- All other 06 bidders are found responsive and accepted for detail evaluation.

Table 6. Corrections and Unconditional Discounts

Bidders	Read-out Bid Price(s)		Corrections			Corrected Bid Price(s)	Unconditional Discounts		Corrected/Discounted Bid Price(s)
	Current y(ies)	Amount(s)	Computational Errors	Provisional Sums	Percent		Amount(s)		
(a)	(b)	(c)	(d)	(e)	(f) = (c) + (d) - (e)	(g)	(h)	(i) = (f) - (h)	
Package-5									
1 M/s Iftikhar Hussain & Co.	PKR	27,977,897/-	-1/-	0	27,977,896/-	10% less	2,797,790	25,180,106/-	
2 M/s Asif Hussain Shah	PKR	25,261,677/-	0	0	25,261,677/-	12.6% less	3,182,971	22,078,706/-	
3 M/s Javed Iqbal Mughal	PKR	16,739,854/-	-917/-	0	16,738,937/-	0	0	16,738,937/-	
4 M/s Kh. Shoukat Ali	PKR	18,664,607/-	2,320,996/-	0	20,985,603/-	0	0	20,985,603/-	
5 M/s Ch. Ishtiaq Mehmood	PKR	20,714,236/-	2/-	0	20,714,238/-	2% less	414,284	20,299,954/-	
6 M/s Manzoor Hussain & Brothers	PKR	20,703,087/-	0	0	20,703,087/-	0	0	20,703,087/-	

Remarks:

As per readout price, the bid amount of M/s Khawaja Shoukat Ali was Rs. 18,664,607/- & his ranking was 02nd lowest. However after arithmetical Check, Rs. 2,320,996/- were increased and Bid price grow into Rs. 20,985,603/-. Consequent to this, his ranking became 04th lowest.

Table: 7 Proposed Contract Award.

Comparative:				
S. No.	Package/Lot No.	Bidder	Corrected/Discounted Bid Price(s)	Ranking
1	Irrigation Package-5 Ref: PK PIU AJK-100790-CW-RFB	M/s Javed Iqbal Mughal	16,738,937/-	1 st Lowest
2		M/s Ch. Ishfaq Mehmood	20,299,954/-	02 nd Lowest
3		M/s Manzoor Hussain & Brothers	20,703,087/-	03 rd Lowest
4		M/s Kh. Shoukat Ali	20,985,603/-	04 th Lowest
5		M/s Asif Hussain Shah	22,078,706/-	05 th Lowest
6		M/s Irtikhar Hussain & Co.	25,180,106/-	06 th Lowest

Remarks:

1. The Bidder M/s Javed Iqbal Mughal is fulfilling the required qualification criteria of Financial Capability, Average annual construction turnover, General & Specific Experience. Since the bidder fulfills the qualification/requirements, therefore the bid is declared qualified.
2. The Bidder M/s Ch. Ishfaq Mehmood above is fulfilling the required qualification criteria of Financial Capability, Average annual construction turnover, General & Specific Experience. Since the bidder fulfills the qualification/requirements, therefore the bid is declared qualified.
3. The Bidder M/s Manzoor Hussain & Brothers above is fulfilling the required qualification criteria of Financial Capability, Average annual construction turnover, General & Specific Experience. Since the bidder fulfills the qualification/requirements, therefore the bid is declared qualified.
4. The Bidder M/s Kh. Shoukat Ali above is fulfilling the required qualification criteria of Financial Capability, Average annual construction turnover, General & Specific Experience. Since the bidder fulfills the qualification/requirements, therefore the bid is declared qualified.

5. The Bidder M/s Asif Hussain Shah above is fulfilling the required qualification criteria of Financial Capability, Average annual construction turnover, General & Specific Experience. Since the bidder fulfills the qualification/requirements, therefore the bid is declared qualified.
6. The Bidder M/s Irtikhar Hussain & Co. above is fulfilling the required qualification criteria of Financial Capability, Average annual construction turnover, General & Specific Experience. Since the bidder fulfills the qualification/requirements, therefore the bid is declared qualified.

Conclusion:

The 1st Lowest Bidder i.e. M/s Javed Iqbal Mughal is fulfilling the required qualification criteria of Financial Capability, Average annual construction turnover, General & Specific Experience. Since the bidder fulfills the qualification/requirements, therefore the bid is declared qualified and recommended for award. (Prequalification table attached)

Qualification of the Lowest Qualified Bidder under ITB 37								
Bidder	Eligibility 3.1	Financial Capabilities 3.3.1	Average Annual Construction Turnover 3.3.2	General Construction Experience 3.4.1	Specific Construction & Contract Management Experience 3.4.2	Key Personal 3.5	Equipment 3.6	Remarks
<u>M/s Javed Iqbal Mughal</u>	Meets the requirement	Meets the requirement	Meets the requirement	Meets the requirement	Meets the requirement	Meets the requirement	Meets the requirement	Affirmative Determination

Remarks:

The Bid price is 32.36 % less than the approved Engineering Estimate. As per ITB Clause 35.5 of issued Bidding Documents the Performance Security of the bid is proposed to be increased by 10% more i.e. 20% of the Contract Amount. Hence recommended for Award of Package-4 as per ITB 36 & 37 of Bidding Documents as per detail in the table below.

1. Lowest evaluated responsive bidder (proposed for contract award). (a) name (b) address	Name: <u>M/s Javed Iqbal Mughal</u> Address: Near PSO Petrol Pump Chela Muzaffarabad. Cell: <u>0340-1539315</u>	
2. If bid submitted by agent, list actual Contractor. (a) name (b) address	<u>Nil</u>	
3. If bid from joint venture, list all partners, nationalities, and estimated shares of contract.	<u>Single</u>	
4. Principle country (ies) of origin of goods/materials.	<u>Pakistan</u>	
5. Estimated date (month, year) of contract signing.	April, 2019	
6. Estimated delivery to project site/completion period.	December, 2019	
	Currency(ies)	Amount(s) or %
7. Bid Price(s) (Read-out)	PKR	16,739,854/-
8. Corrections for Errors	PKR	-917/-
9. Discounts	PKR	Nil
10. Other Adjustments	PKR	Nil
11. Proposed Award after Correction.	PKR	16,738,937/-
	Sixteen Million, Seven Hundred Thirty-Eight Thousand, Nine Hundred Thirty-Seven.	
12. Disbursement Category	Category (3) Component 1.1	

Signature of responsible officials:

Director Irrigation
(Focal Person)
Member Committee

Team Leader/Representative
M/s CAMEOS (PMIC)
Member Committee

Incharge Procurement Expert
DCRIP
Secretary Committee

Sector Coordinator PP&H
DCRIP
Member Committee

Sector Coordinator PDO
DCRIP
Member Committee

Project Director
DCRIP
Chairman Committee



**OFFICE OF THE PROJECT DIRECTOR,
DISASTER & CLIMATE RESILIENCE IMPROVEMENT PROJECT (DCRIP),**

BID OPENING STATEMENT

Dated 27-03-2019 Time: 1200 Hours
Contract Title: Procurement of Works
i.e. Package-05 Irrigation "Rehabilitation & Improvement
of Dandi to Roli Water Channel Kofli in District Kofli". Reference No. PK-PIU AJK-100790-CW-RFB
Venue: PIU-DCRIP Muzaffarabad AJK Office

Answer - 14



S No	Name of Bidder	Is outer envelope of bid sealed? (Y/N)	Is Bid Form Completed and Signed? (Y/N)	Bid Security PKR 550,000/- (Y/N)	Bid Validity 120 days (Y/N)	Read-Out Price (PKR)	Discounts or modification offered	Name of Bidder / Representative	Contact No/Email	Signature	Additional Comments
1.	M/s Iftikhar Hussain & Co.	Y	Y	Y	Y	27,977,897/-	10% below	Sher Ali	0300-5703910 0300-5703910	<i>[Signature]</i>	
2.	M/s Asif Hussain Shah	Y	Y	Y	Y	25,261,677/-	12.6% below at end of BOB discount is made which is not readable and on bid form space of discount is blank.	Asif Hussain Shah	0346 9641184	<i>[Signature]</i>	
3.	M/s HRK & Co.	Y	Bid form is signed but BOB is not signed.	Y	Y	20,208,655/-		Uzair Kiyani	0344-9515211	<i>[Signature]</i>	The representative is not having Authority left. Discount as BOB is not mentioned in letter of Bid
4.	M/s Taveed Iqbal Mughal	Y	Y	Y	Y	16,739,854/-	Nil	Raja Tahir	0342 5576554	<i>[Signature]</i>	
5.	M/s Kh. Shoukat Ale	Y	Y	Y	Y	18,664,607/-	Nil	Ahsan Shoukat	03450257473	<i>[Signature]</i>	
6.	M/s Ch. Ishtiaq Mehmood	Y	Y	Y	Y	20,714,236/-	02% below	Tabarak Hussain	0300-5211901	<i>[Signature]</i>	
7.	M/s Manzoor Hussain & Brothers	Y	Y	Y	Y	20,703,087/-	Nil	Tanzeer Qureshi	0333-5406699	<i>[Signature]</i>	Bid is from M/s Manzoor Hussain who Bid security is from M/s Green Hills Associates.

[Signature]
Bashtari Hussain
Director Irrigation (Focal Person)
Member Committee

[Signature]
Team Leader/Deputy Team Leader
M/s CAMBOS (PMIC)
Member Committee

[Signature]
M. Zubair
Incharge Procurement Expert
DCRIP
Secretary Committee

[Signature]
Raja Mahmood Saeed
Sector Coordinator P&H
DCRIP
Member Committee

[Signature]
Ahsan Ahmed Trumboo
Sector Coordinator P&H
DCRIP
Member Committee

[Signature]
Ahsan Yaqoob
Project Director
DCRIP
Chairman Committee

**PROCUREMENT OF
Rehabilitaion and Improvement of Dandli to Roli Water Channel Kotli, District Kotli**
NCB Ref #: PK-PIU AJK-100790-CW-RFB Package-Irr

Qualification Criteria of Bidding Documents:

**Lowest three Responsive Bidders
Qualification:**

No.	Subject	Requirement	Single Entity	Compliance Requirements			Documentation	Submission Requirements	M/s Javed Iqbal Mughal & Co	M/s Chaudry Ishfaq	M/s Manzoor Husain
				All Parties Combined	Each Member	One Member					
1. Eligibility											
1.1	Nationality	Nationality in accordance with ITB 4.3	Must meet requirement	Must meet requirement	Must meet requirement	N/A	Forms EJI - 1.1 and 1.2, with attachments	Meet Requirement	Meet Requirement	Meet Requirement	
1.2	Conflict of Interest	No conflicts of interest in accordance with ITB 4.2	Must meet requirement	Must meet requirement	Must meet requirement	N/A	Letter of Bid	Meet Requirement	Meet Requirement	Meet Requirement	
1.3	Bank Eligibility	Not having been declared ineligible by the Bank, as described in ITB 4.4, 4.5, 4.6 and 4.7	Must meet requirement	Must meet requirement	Must meet requirement	N/A	Letter of Bid	Meet Requirement	Meet Requirement	Meet Requirement	
1.4	Government Owned Entity of the Borrower country	Meets conditions of ITB 4.5	Must meet requirement	Must meet requirement	Must meet requirement	N/A	Forms EJI - 1.1 and 1.2, with attachments	Meet Requirement	Meet Requirement	Meet Requirement	
1.5	United Nations resolution or Borrower's country law	Not having been excluded as a result of prohibition in the Borrower's country laws or official regulations against commercial relations with the Bidder's country, or by an act of compliance with UN Security Council resolution, both in accordance with ITB 4.7 and Section V.	Must meet requirement	Must meet requirement	Must meet requirement	N/A	Forms EJI - 1.1 and 1.2, with attachments	Meet Requirement	Meet Requirement	Meet Requirement	

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2. Historical Contract Non-Performance										
2.1	History of Non-Performing Contracts	Non-performance of a contract did not occur as a result of contractor default since 1 st July 2013.	Must meet requirement	Must meet requirements	Must meet requirement	N/A	Form CON-2	Meet Requirement	Meet Requirement	Meet Requirement
2.2	Suspension Based on Execution of Bid Securing Declaration by the Employer or withdrawal of the Bid within Bid validity	Not under suspension based on execution of a Bid Securing Declaration pursuant to ITB 4, 6 or withdrawal of the Bid pursuant ITB 19.9.	Must meet requirement	Must meet requirement	Must meet requirement	N/A	Bid Submission Form	Meet Requirement	Meet Requirement	Meet Requirement
2.3	Pending Litigation	Bidder's financial position and prospective long-term profitability sound according to criteria established in 3.1 below and assuming that all pending litigation will be resolved against the Bidder	Must meet requirement	N/A	Must meet requirement	N/A	Form CON-2	Meet Requirement	Meet Requirement	Meet Requirement
2.4	Litigation History	No consistent history of court/arbitral award decisions against the Bidder since 1 st July 2013.	Must meet requirement	Must meet requirement	Must meet requirement	N/A	Form CON-2	Meet Requirement	Meet Requirement	Meet Requirement
2.5	Declaration: Environmental, Social, Health, and Safety (ESHS) past performance	Declare any civil work contracts that have been suspended or terminated and/or performance security called by an employer for reasons related to the non-compliance of any environmental, or social, or health or safety requirements or safeguard in the past five years.	Must make the declaration. Where there are Specialized Sub-contractor/s, the Specialized Sub-contractor/s must also make the declaration.	N/A	Each must make the declaration. Where there are Specialized Sub-contractor/s, the Specialized Sub-contractor/s must also make the declaration.	N/A	Form CON-3 ESHS Performance Declaration	Meet Requirement	Meet Requirement	Meet Requirement
3. Financial Situation and Performance										

	<p>(1) The Bidder shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the construction cash flow requirements of estimated package as below: (Pak Rupees 20 Million) for the subject contract (s) net of the Bidders other commitments (ii) The Bidders shall also demonstrate, to the satisfaction of the Employer, that it has adequate sources of finance to meet the cash flow requirements on works currently in progress and for future contract commitments. (iii) The audited balance sheets or, if not required by the laws of the Bidder's country, other financial statements acceptable to the Employer, for the last 03 years shall be submitted and must demonstrate the current soundness of the Bidder's financial position and indicate its prospective long-term profitability.</p>						<p>The bidder financial capability is 30.09M PKR as per audit reports of 2016, 2017 & 2018</p>	<p>The bidder financial capability is 39.97M PKR as per audit reports of 2016, 2017 & 2018</p>	<p>The bidder financial capability is 213.69M PKR as per audit reports of 2016, 2017 & 2018</p>
<p>3.1 Financial Capabilities</p>	<p>Minimum average annual construction turnover of</p>	<p>Must meet requirement</p>	<p>Must meet Requirement</p>	<p>Must meet at least 30% of the Requirement</p>	<p>Must meet at least 60% of the Requirement</p>	<p>Form FIN – 3.1, with attachments</p>	<p>The Average construction turn over is 129.37M PKR as per audit reports of 2016, 2017 & 2018</p>	<p>The Average construction turn over is 169.78M PKR as per audit reports of 2016, 2017 & 2018</p>	<p>The Average construction turn over is 1168.10M PKR as per audit reports of 2016, 2017 & 2018</p>
<p>3.2 Construction Turnover</p>	<p>Average Annual Construction Turnover</p>	<p>Must meet requirement</p>	<p>Must meet requirement</p>	<p>Must meet 30% of the requirement</p>	<p>Must meet 60% of the requirement</p>	<p>Form FIN – 3.2</p>	<p>The Average construction turn over is 129.37M PKR as per audit reports of 2016, 2017 & 2018</p>	<p>The Average construction turn over is 169.78M PKR as per audit reports of 2016, 2017 & 2018</p>	<p>The Average construction turn over is 1168.10M PKR as per audit reports of 2016, 2017 & 2018</p>

		calculated as total certified payments received for contracts in progress and/or completed within the last 03 years, divided by 03 years										
4. Experience												
4.1 (a)	General Construction Experience	Experience under construction contracts in the role of prime contractor, JV member, sub-contractor, or management contractor for at least the last 05 years, starting 1 st January 2014.	Must meet requirement	N/A	Must meet requirement	N/A	Form EXP - 4.1	Meet Requirement	Meet Requirement	Meet Requirement		
4.2 (a)	Specific Construction & Contract Management Experience	(i) A minimum number of similar contracts specified below that have been satisfactorily and substantially completed as a prime contractor, joint venture member, management contractor or sub-contractor between 1st January 2014 and application submission deadline: (i) One contract of minimum value; of (Pak Rupees 20 Million) .	Must meet requirement	Must meet requirement	N/A	N/A	Form EXP 4.2(a)	Two Building Projects of Value 95.356 Million PKR and 53.311 Million PKR are completed in between April 2016 & May 2018	Seven Road & Bridge Projects of Value ranging from 20.68 Million PKR to 96.9 Million PKR are completed in the specified time frame	Three road projects of Value 59.78 Million PKR , 102.73 Million PKR and 112.85 Million PKR are completed in the specified time frame		
4.2 (b)		For the above and any other contracts completed and under implementation as prime contractor, joint venture member, management contractor or sub-contractor on or after the first day of the calendar year during the period stipulated in 4.2 (a) above, a minimum construction experience in the following key activities successfully completed: i. Excavation soft, medium, hard & common = 26000 cum ii. Concrete different rations = 450 cum iii. Steel work = 10 tone	Must meet requirements	Must meet requirements	35%	70%	Form EXP - 4.2 (b)	Meet Requirement	Meet Requirement	Meet Requirement		

Conclusion:

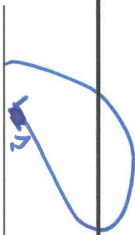
M/s Javed Iqbal Mughal & Co is the lowest evaluated responsive bidder, it meets the eligibility criteria and fulfills the qualifications requirements. The Bid price is 32.36 % less than the approved Engineering Estimate. Hence the Award of Package-05 Irrigation, as per ITB 36 & 37 of Bidding Documents to M/s Javed Iqbal Mughal & Co with increased Performance Security i.e. 20% of Contract Amount is recommended.



Procurement Expert
DCRIP
Secretary Committee



Sector Coordinator PP&M
DCRIP
Member Committee



Team Leader/Representative
M/s CAMEOS (PMIC)
Member Committee



Sector Coordinator PDO
DCRIP
Member Committee



Director Irrigation
(Focal Person)
Member Committee



Project Director
DCRIP
Chairman Committee